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He is the author of Successful Direct Marketing Methods, now in its seventh edition. (Over 200,000 copies in print, including foreign editions.) He has also authored Direct Marketing Success Stories and co-authored Successful Telemarketing. NTC Business Books of Lincolnwood, Illinois is the publisher of Stone s books. Teaching Stone has taught degree programs at Northwestern University and <http://dienstleistung-recht.de/Successful-Direct-Marketing-Methods-Hardcover-amazon-ca.pdf>

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Methods of Direct Sales Marketing Direct Sales Aid

Below are some useful methods of marketing your direct sales business, which are also highly utilized by some of the most successful direct sales companies in the industry: Party Plan Marketing Tupperware pioneered the party-plan method of marketing in the 1950s by introducing the first direct sales home parties in the industry Tupperware parties .

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